

UNIT

4

Housing



New apps let customers see what furniture looks like in their homes before they buy it.



UNIT OUTCOMES

- Describe housing
- Interpret classified ads
- Complete a rental application
- Identify rooms and furniture
- Make a family budget

Look at the photo and answer the questions.

1. What furniture can you see?
2. Which room of a house is the furniture in?

GOAL ■ Describe housing

A. Look at the picture. What are Kyung and his family reading?

B. **PREDICT** Work in groups. Read the questions and predict possible answers.

1. Where is Kyung from?

2. Where does he work?

3. Where is he living now?

4. What does he need to do?



C. Read and listen to the story. Then, answer the questions in Exercise B.

My name is Kyung. My family and I moved from Korea to Arcadia, Florida last month. I have a good job here in Arcadia, but we need to find a place to live. We are living with friends right now in a small house. We need to find a house, apartment, condominium, or mobile home. We need to buy furniture and open a bank account, too. We have a lot to do.

D. **INTERPRET** Scan the housing advertisements and look at the pictures. Write the correct number next to each picture.

<p>1. FOR RENT</p> <p>Three-bedroom house Rent: \$1,200 a month Address: 315 Madison St. Contact Agent</p>	<p>2. MOBILE HOME</p> <p>Three-bedroom mobile home Rent: \$750 a month Address: 1700 Grove St. Contact Agent</p>
<p>3. FOR RENT</p> <p>Three-bedroom apartment Rent: \$700 a month Address: 200 Atlantic Ave. #211 Contact Agent</p>	<p>4. CONDO</p> <p>Three-bedroom condominium For sale: \$85,000 Address: 12 Shady Glen Contact Agent</p>



E. Study the chart with your classmates and teacher.

Information question	Answer
How much is the house ?	It's \$1,200 a month.
What kind of housing is Number 2 ?	It's a mobile home.
Where is the condominium?	It's on Shady Glen.
How many bedrooms does the apartment have ?	It has three bedrooms.

STRESS AND RHYTHM

Emphasize the bold syllables in the chart and say the others quickly.

F. Ask a partner information questions about the advertisements in Exercise D.

G. Read about Rosa and Gilberto. Then, ask and answer questions with a partner.



Rosa

I live in a condominium.
It has three bedrooms.
It's on Adams Street.
I like my home.



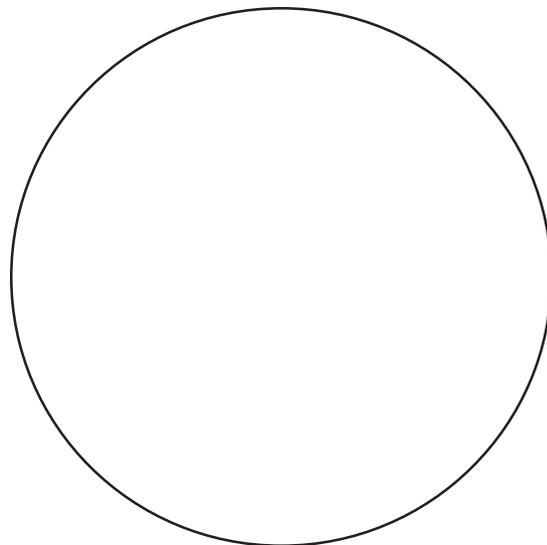
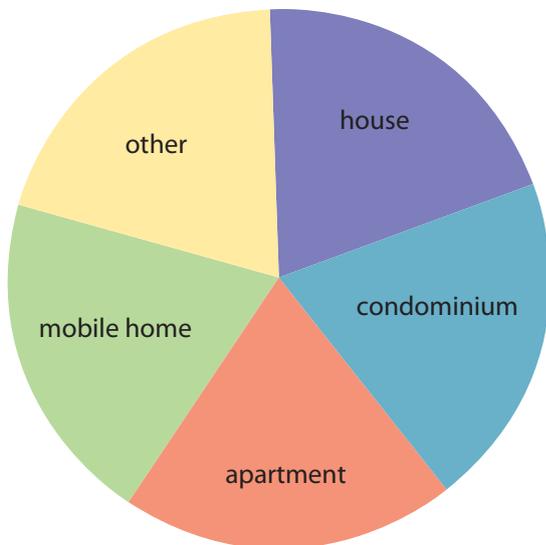
Gilberto

I live in an apartment.
It has one bedroom.
It's on Butcher Street.
I don't like my home. I want to move.

H. SURVEY Do a housing survey in your class. Ask every classmate.

What kind of home do you live in?	Number of classmates
House	
Condominium	
Apartment	
Mobile home	
Other	

I. CREATE Make a pie chart of your survey. Use the example to help you.



GOAL ■ Interpret classified ads

A. SURVEY Talk in groups about your home.

- | | |
|--------------------------------------|---|
| 1. What kind of home do you live in? | 2. How many bedrooms does it have? |
| 3. Is your home large or small? | 4. Is your home one story or two story? |
| 5. Do you have a yard or a balcony? | 6. Is your home old or new? |



B. Listen to the descriptions and point to the correct house.

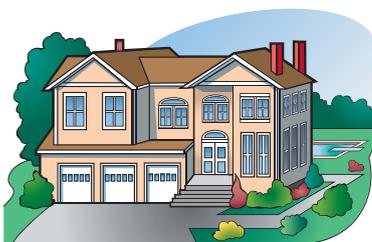
a.



b.



c.



d.



C. Match the pictures with the descriptions below.

- _____ 1. This large four-bedroom, three-bathroom house is the perfect rental for big families. The house is old but is in very good condition. The neighborhood is quiet and comfortable. There is a beautiful view from the balcony. This two-story house rents for \$2,500 a month, and utilities are included.
- _____ 2. Come and see this new, small, one-story dream house. It is in a small and friendly neighborhood. This house rents for \$1,800 a month. It has one bedroom, one bathroom, and a large kitchen. You will love it when you see it!
- _____ 3. Sometimes older is better. This small two-bedroom, one-bathroom house has an interesting history. The same person has owned it for 50 years. Rent it for an amazing \$1,500 a month.
- _____ 4. If you want to rent a big home and money is not important, rent this very large five-bedroom, three-bathroom house with a swimming pool. It is a great value for \$3,000 a month.

D. CLASSIFY Complete the table with information from Exercise C. Then, ask a partner about the houses.

EXAMPLES: Which house has a pool?
Which house has two bedrooms?

	House #1	House #2	House #3	House #4
Bedrooms				
Bathrooms				
Monthly rent				
Amenities				

E. INTERPRET Scan the classified ads for the houses in Exercise C. Which ad is for which house? Write the number of the house.

The screenshot shows a web browser window with four classified ads for houses, arranged in a 2x2 grid. Each ad includes a title, a description of the house, the rent, the address, and a 'Contact Agent' link.

- 1. HOUSE FOR RENT**
Two-bedroom, one-bathroom house with fireplace, air-conditioning, and lots of character. Near schools and shopping center.
Rent: \$1,500
Address: 2234 Rolling Hills
[Contact Agent](#)
- 2. FOR RENT**
Four-bedroom, three-bathroom house with air-conditioning in a quiet community.
Two stories.
Utilities paid.
Rent: \$2,500 a month
[Contact Agent](#)
- 3. AVAILABLE**
Large house with five bedrooms, three bathrooms, pool, fireplace, air-conditioning, three-car garage, and a large yard.
Near schools.
Rent: \$3,000 a month
[Contact Agent](#)
- 4. HOUSE FOR RENT**
New one-bedroom, one-bathroom house with a large kitchen and dining room.
Utilities paid.
Rent: \$1,800
Address: 2200 W. Alton Ave.
[Contact Agent](#)

AMENITIES

Amenities are extras a home has to improve value. For example: balcony, large kitchen, large backyard, or a swimming pool.

F. Look at the ads and ask a partner the questions below.

RENTALS		
<p>1. FOR RENT</p> <p>Two-bedroom, two-bathroom condo. Utilities paid and air-conditioning included. Near parks and schools. Dallas City \$1,000 Ask inside for more information</p>	<p>2. FOR RENT</p> <p>Four-bedroom, three-bathroom house with a pool, fireplace, and balcony. 5253 Bountiful Street, Luxury Heights \$1,400 Ask inside for more information</p>	<p>3. FOR RENT</p> <p>Clean, three-bedroom apartment with air-conditioning. Refrigerator included. No pets. \$1,200 Ask inside for more information</p>
<p>4. FOR RENT</p> <p>One-bedroom, one-bathroom apartment. New carpets. Sycamore St., Costa Mesa \$900 Ask inside for more information</p>	<p>5. FOR RENT</p> <p>Three-bedroom, one-bathroom condo with air-conditioning. Water paid. Bridgemont \$1,400 Ask inside for more information</p>	<p>6. FOR RENT</p> <p>Like-new two-bedroom mobile home. Utilities paid. Seawall Estates, Newton \$1,100 Ask inside for more information</p>

1. Which home is under \$1,000 a month?
2. Which homes have air-conditioning?
3. Which home has a refrigerator included?
4. Which home has three bathrooms?

G. CREATE In a group, write a classified ad. Answer these questions in your ad.

1. How much is the rent?
2. How many bedrooms are there?
3. How many bathrooms are there?
4. What amenities are there?
5. Who do you call?
6. What's the phone number?

H. APPLY Look on the Internet to find classified ads for your area. Find a home for yourself. Report to the class.

D. INTERPRET Discuss the rental application with your classmates and teacher.

RENTAL APPLICATION FORM

Applicant: Kyung Kim Interviewed by: Paula Wharton
Present Address: 33457 Akron Street, Arcadia, FL 34265
Phone: 555-5059
Prior Address: 134-2 Jongun-Dong, Jongno-Gu, Seoul, South Korea
Social Security Number: 123-45-6789 E-mail Address: kkim@ma11.com
Landlord: Fred Wharton Prior Landlord: N/A
Employer: Shift Manufacturing Position: Computer Technician
Personal References: James Baker; Manuel Acevedo Relationship: Boss; Supervisor
Co-Applicant or Spouse: Anh Kim
Employer: Rosco Metals Position: Assembly Worker
Personal Reference: George Pratt Relationship: Supervisor

E. Answer the questions about the application.

1. What's Kyung's present address?

2. What was his address before he came to Florida?

3. What is the name of the company where he works?

4. What is the name of the company where Anh works?

5. Who are Kyung's references?

F. Study the questions with your classmates and teacher.

Information Questions		
What is your name?	Where did you live before?	Who is your employer?
Where do you live now?	How long did you live there?	What is your position?

G. Look at the rental application in Exercise D. Practice asking a partner questions. Your partner is Kyung.

H. Interview your partner and complete the application for them.

RENTAL APPLICATION FORM

Applicant: _____ Interviewed by: _____

Present Address: _____

Phone: _____

Prior Address: _____

Social Security Number: _____ E-mail Address: _____

Landlord: _____ Prior Landlord: _____

Employer: _____ Position: _____

Personal References: _____ Relationship: _____

Co-Applicant or Spouse: _____

Employer: _____ Position: _____

Personal Reference: _____ Relationship: _____

I. **APPLY** Look online and find a rental application. Share it with the class.

LESSON 4 We need furniture!

GOAL ■ Identify rooms and furniture

- A. **INTERPRET** Read about the home Kyung is going to rent. How many bedrooms and bathrooms does it have? How much is the rent? What is nearby?

FOR RENT

Three-bedroom, two-bathroom house with a big living room, a separate garage, a new remodeled kitchen, a new washer/dryer, dishwasher, stove, and oven.
 Utilities paid and no deposit required.
 Rent: \$1,200 a month

[Ask inside for more information](#)



- B. Listen to the descriptions. Circle the description of Kyung's new home.

Home 1

Home 2

Home 3

Home 4

- C. Complete the floor plan key with words from the box.

bathroom bedroom kitchen yard living room dining room	KEY			
		bedroom		
				

- D. Look at the floor plans. Which one is Kyung's new home?



E. Write the new words under each piece of furniture.

armchair	coffee table	dresser	end table
bookcase	couch	dining room table	table lamp



\$850.89



\$34.49



\$369.89



\$449.99



\$875.00



\$225.89

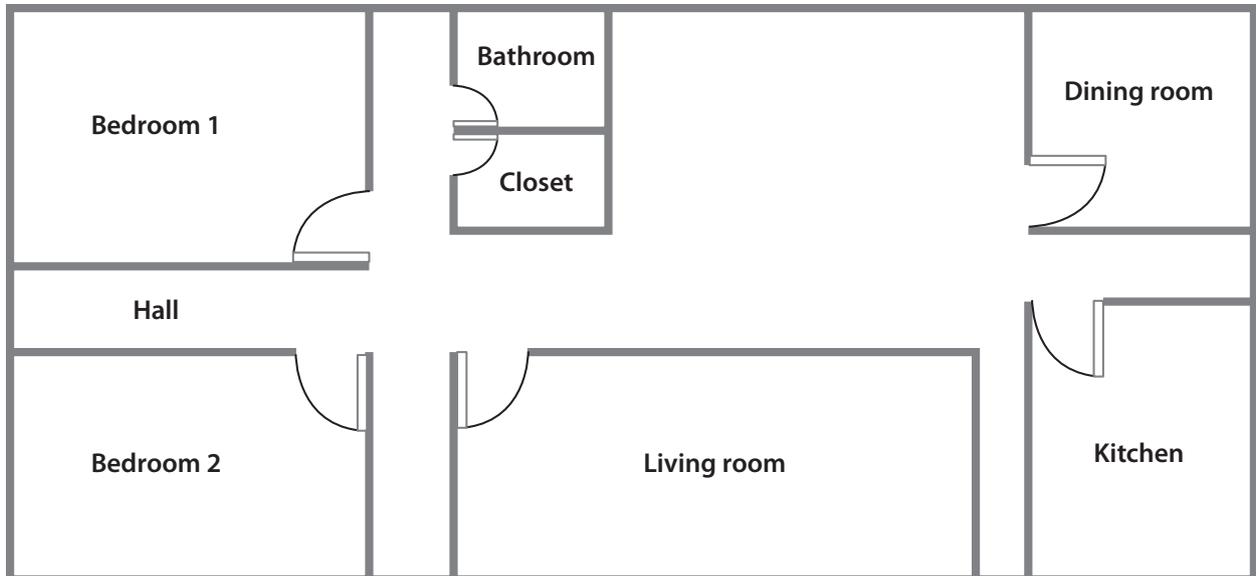


\$275.99



\$149.99

F. PLAN Where would you put the furniture in Exercise E? Draw on the floor plan.



G. Study the photo with your classmates and teacher.



H. Practice the conversation with a partner. Make similar conversations using the furniture and floor plan in exercises E and F.

Student A: Where is the end table?

Student B: It's in the living room next to the couch.

I. **CALCULATE** Decide what you want to buy and complete the invoice. Look at Exercise E for the prices.

McCarthy's Furniture Warehouse			
Quantity	Merchandise	Unit price	Total
1	couch	\$850.89	\$850.89
	armchair		
	end table		
	coffee table		
	table lamp		
	dining room table		
	dresser		
		Total	

LESSON 5 Family budget

GOAL ■ Make a family budget

A. **PREDICT** Look at the picture. What are Kyung and his wife doing?



B. **INTERPRET** Read about managing money and budgets. Underline any new words.

Be careful with your money. Follow these steps:

- Deposit your paycheck in the bank.
- Keep cash for emergencies.
- Only withdraw money from the bank when it is part of your budget.
- Don't use credit cards a lot. Use an ATM when you need cash.

Plan your budget. Follow these steps:

- Write down how much you need every month for rent, food, gas, water, and electricity.
- Write down how much you need to buy other things, like clothes.
- Plan how much money you need every month for entertainment.
- Plan how much you can put in your savings account for emergencies and for the future.

C. **Match each word with a definition. Write the correct number.**

1. budget 2. ATM 3. paycheck 4. deposit 5. withdraw 6. cash

_____ a. put money in the bank

_____ b. paper money and coins

_____ c. a plan for your money

_____ d. automated teller machine

_____ e. take money out of the bank

_____ f. check received for work

D. Study Kyung and Anh’s family budget with your classmates and teacher.

Monthly Income	
Kyung’s wages	\$ 3,000
Anh’s wages	\$ 2,500
Total Income	
Monthly Expenses	
Rent	\$ 1,200
Gas	
Electric	\$ 125
Water	\$ 32
Food	
Life insurance	\$ 91
Auto insurance	\$ 125
Gasoline	
Phone	
Credit cards	\$ 300
Entertainment	
Clothing	\$ 200
Household repairs	
Savings	\$ 100
Taxes	\$ 900
Total Expenses	



E. CALCULATE Listen and complete the budget. Then, calculate the totals.

F. Study the chart with your classmates and teacher.

WAGE AND SALARY

wage = amount of money based on hours worked

salary = fixed amount paid each year

Modals: May and Might

Subject	Modal	Base verb	Example sentence
I, You, He, She, We, They	might	spend	We might spend \$300 a month on food.

G. Practice the conversation with a partner. Make new conversations using the information from the budget in Exercise D.

Student A (Anh): How much do we spend on water every month?

Student B (Kyung): We spend about \$32.

H. PLAN Work with a partner. Imagine that you are a family. Make a budget. Write the information below.

Student A: How much do you think we spend on clothing each month?

Student B: We might spend \$200.

Monthly Income	
_____	_____
_____	_____
Total Income	_____
Monthly Expenses	
_____	_____
_____	_____
_____	_____
_____	_____
_____	_____
_____	_____
_____	_____
_____	_____
_____	_____
_____	_____
_____	_____
_____	_____
_____	_____
_____	_____
_____	_____
Total Expenses	_____



Before You Watch

A. Look at the picture and answer the questions.

1. Where is the Sanchez family?
2. What are they doing?



While You Watch

B. Watch the video. Read the statements and write *T* for true and *F* for false.

1. Hector wants something to eat. _____
2. Mr. and Mrs. Sanchez are making a family budget. _____
3. The coffee maker breaks when Hector tries to use it. _____
4. Mr. Sanchez hopes to save money on another item so he can buy a new microwave. _____
5. Hector wants to go out for lunch. _____
6. Hector and his parents go shopping for a coffee maker. _____

Check Your Understanding

C. Circle the words in parentheses to complete each sentence.

1. Why do people make (expenses / budgets)?
2. A budget keeps track of how much money people (spend / add) in relation to how much they earn.
3. Many people make budgets to keep track of monthly (expenses / plans).
4. If you know which items you spend money on each month, you can make smart choices to (save / earn) money.
5. For example, you may choose to cook more and eat out less if you (plan / spend) to buy an expensive item next month.

I can describe housing.
 Yes No Maybe

I can interpret classified ads.
 Yes No Maybe

A. Complete the questions.

- _____ kind of housing do you want?
- _____ is the rent?
- _____ house do you want, the three- or four-bedroom?
- _____ is the condominium? Is it on Main Street?
- _____ bedrooms does the apartment have?

B. Scan the classified ads and answer the questions below.

The screenshot shows a web browser window with four classified ads arranged in a 2x2 grid. Each ad has a blue header with a white title and a light blue background for the text. The ads are:

- 1. FOR RENT**
Three-bedroom, two-bathroom condo with fireplace and air-conditioning.
Near schools and park.
Utilities paid.
Rent: \$1,200
[Contact Agent](#)
- 2. FOR RENT**
Two-bedroom, two-bathroom with a fireplace, air-conditioning, a large garage, and a balcony.
Near local parks.
Rent: \$900 a month
[Contact Agent](#)
- 3. AVAILABLE**
Large five-bedroom, three-bathroom house with a pool.
Near schools.
Rent: \$2,900 a month
[Contact Agent](#)
- 4. HOUSE FOR RENT**
Two-bedroom, one-bathroom mobile home on a spacious lot.
Utilities paid.
Rent: \$700
[Contact Agent](#)

- Which homes have a fireplace? _____
- Which homes have utilities included? _____
- Which home is less than \$900? _____
- Which homes have air-conditioning? _____
- Which homes are near schools? _____

C. Answer the questions.

1. What is your present address? _____
2. What is your prior address? _____
3. What is your employer's name? _____
4. How many children live in your house? _____
5. Give one reference. _____

D. Write sentences about the location of furniture in the picture. Use prepositions.



1. *The fireplace is under the picture.* _____
2. _____
3. _____
4. _____
5. _____

E. Look at the rental application. Where do you write the following information? Circle the correct answers.

RENTAL APPLICATION	
Date: 1. _____	Name: 2. _____
Present Address: 3. _____	
Prior Address: 4. _____	
Employer: 5. _____	
Position: 6. _____	
How many adults in unit: 7. _____	
How many children in unit: 8. _____	

1. June 3rd
 a. 1 b. 2 c. 5 d. 6
2. 8237 Henderson Park Rd.
 a. 2 b. 6 c. 4 d. 5
3. Sift Company
 a. 1 b. 3 c. 5 d. 6

F. Look at the budget and write the answers.

Monthly Income	
Kyung's wages	\$ 3,000
Anh's wages	\$ 2,500
Total Income	_____
Monthly Expenses	
Rent	\$ 1,200
Gas	\$ 50
Electric	\$ 125
Water	\$ 32
Food	\$ 1,100
Life insurance	\$ 91
Auto insurance	\$ 125
Total Expenses	_____

1. What is Kyung's income?

2. How much is the apartment?

3. How much are the utilities?

4. What is the total income?

5. What are the total expenses?



Your team is a family who is going to move to a new home. Work together to plan the move.

1. **COLLABORATE** Form a team of four or five students. In your team, you need:

Position	Job description	Student name
Student 1: Team Leader	Check that everyone speaks English. Check that everyone participates.	
Student 2: Finance Planner	Make a family budget with help from the team. Plan to pay rent and buy furniture.	
Student 3: Writer	Write a classified ad and fill out a rental application with help from the team.	
Students 4/5: Decorators	Buy and arrange furniture in the home with help from the team.	

2. Describe your family and the home you want. Write a classified ad for the home you want.
 - How many bedrooms do you need?
 - What kind of home do you need (house, condo, apartment)?
 - How much money can you pay for rent?
3. Fill out a rental application.
4. Make a family budget.
5. Make a list of the furniture you need and fill out an invoice for furniture.
6. Make a floor plan of the home and add the furniture.
7. Report to the class. Show the floor plan and classified ad.

Blending In

“Asking permission is often deadly for spontaneity, but works beautifully if you can spend enough time together that your subject can relax.”

—Gordon Wiltsie

A. PREDICT Draw a line from the word or phrase to the definition. Guess first and then use a dictionary.

vanish

culture

pose

take a shot

blend in

to take a picture

to disappear

to be part of something

way of life

to get ready for a photograph

B. Read the interview with Gordon Wiltsie.

Interviewer: Gordon, what are your favorite subjects? In other words, what kind of photos do you take?
Wiltsie: I'm very interested in vanishing cultures.
Interviewer: Vanishing?
Wiltsie: Yes, I mean cultures that most people don't know a lot about and may not be here in 50 years.
Interviewer: How do you get pictures of people that are so natural?
Wiltsie: I live with them and work with them. I try to be part of their culture. I do chores and help where I can. I try to understand them. Then, when they are comfortable and trust me, I wait for the shot and take it.
Interviewer: I see. **So just to be clear, you don't ask people to pose for photos. Is that right?**
Wiltsie: That's right. I don't ask them to pose for photos. I take photos of what they do every day. I take photos of people in their homes, or in nature. I take photos of people talking to each other, working, or playing. I just try to blend in.
Interviewer: What do you mean, blend in?
Wiltsie: I try to be part of their community. I don't want to be a stranger or someone from the outside.
Interviewer: Very interesting. Thank you.

C. ANALYZE Look at the clarifications in bold in the interview. Write them under the clarification strategy below.

1. Ask directly.

2. Repeat a word like a question for clarification.

3. Repeat an idea in the interviewer's own words.

D. APPLY Ask and answer the questions with a partner. Add two more. Use clarification strategies when necessary.

What is your name?

What do you like to do?

Where do you live?

Where did you live before?